

ENTERPRISE IN MALTA

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INSIDE THIS ISSUE :

Cardinal Health Malta 2
honoured

Quality Control 2
Company Expands

Groundbreaking work 3
by Maltese Scientists

Uniblue Featured on
CNBC 3

Government's Success 4
in Promoting ICT

Bonded Seals Firms 4
Expands Operations

Newsletter information 4

CRIMSONWING HELPS MORRISON LAUNCH SUPPLY CHAIN APPLICATION

UK retailing giant Morrisons recently launched an online application known as MSD (Morrisons Supplier Database) which was developed in Malta by a team from Crimsonwing's solution centre. MSD is a collaborative supply chain solution that enables retailers and their suppliers to exchange information about the supply chain. The insight this provides about the operation of the supply chain beyond their own organizational boundaries enables them to improve their planning and respond more effectively to problems and consumer demands. Effective collaboration generates an increase in sales through improved service levels, a reduction of inventories and also a reduction in operational.

Development of this new application was handled by the Crimsonwing team who spent about 6 months working on the

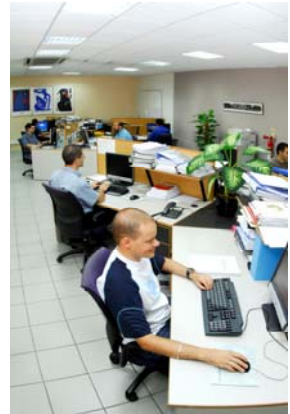
new system. A Project Manager was based on-site at Morrisons head office in Bradford, co-ordinating all parties involved which also included Morrisons' IT and Trading departments, BT as the Hosting Providers and IBM. Joe V Scerri, Crimsonwing's Project Manager for MSD commented "This was a very challenging project and one which has been delivered through a strong cross functional project team working together, often beyond the call of duty. It is thus very rewarding to note how stable the application has been since it went live, and moreover that it is delivering to the business the expected results".

John Lomas, Morrisons Supplier Information Manager commented "The development of MSD took place during an extremely busy time for the Morrisons Business as it converted the Safeway store estate and

consolidated the Distribution and Head Office functions. Much of the success of the project was due to the hard work and support given to the Morrisons Team by the Crimsonwing project manager in the UK and the support team in Malta."

Set up in Malta in 1998, software house and IT solutions provider Crimsonwing is a leading provider of e-business and commercial systems solutions.

www.crimsonwing.com



MALTA RANKED AS THE 16TH BEST PLACE IN THE WORLD

A report published late January 2007 shows that the quality of life in Malta is among the best in the world.

Placed 16th, Malta ranks above countries like Canada, Ireland and Sweden, according to International Living magazine's Quality of Life index 2007.

For eleven months of the year, International Living takes into consideration nine categories for each country: cost of living, culture and leisure, economy, environment, freedom, health, infrastructure, safety and risk, and climate. This involves the compilation of several official sources including government websites, the World Health Organisation

and The Economist. Once the official data is collected, it is corroborated with local correspondents from all over the world.

Malta gets maximum points for risk and safety, as well as the freedom aspect. According to the index, Malta's climate is the second best in the world.

CARDINAL HEALTH CORPORATION HONOURS MALTESE MANUFACTURING PLANT

“These Awards are a tribute to the commitment, dedication and results of all the employees at the facility.”

In December 16, 2005, Cardinal Health (Malta) was selected as the Best Manufacturing Plant within Cardinal Health's Medical Products Manufacturing Division. At a ceremony in Mexicali, Mexico, Eucharist Baldacchino, Plant Manager, was presented with three distinguished awards for performance in fiscal year 2005: Plant of the Year 2005, Best Service Award and Best Inventory Award. The 150 employees at Cardinal

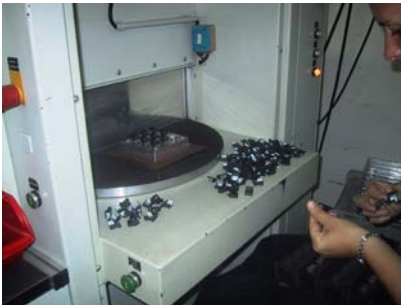
Health's facility in Malta were commended for achieving and exceeding business expectations in Cost, Service Level, Inventory Management, and Productivity.

Mr. Baldacchino said that *“these awards are a tribute to the commitment, dedication and results of all employees at the facility”*

The Malta Plant is one of twenty-eight facilities within Cardinal Health's

Medical Products Manufacturing segment. Cardinal Health Malta is recognized as one of the companies making significant contributions to the island's economy. Over the last decade, the Malta facility contributed the following financials to the economy: generated Lm 33 Million in sales turnover; paid Lm 6 Million in wages and salaries and purchased almost Lm 10 Million in local and foreign material.

QUALITY CONTROL COMPANY EXPANDS



The Kordin Business Incubation Centre (KBIC), which forms part of Malta Enterprise, has seen another of its fledgling businesses leave the nest, a phenomenal success story that has grown from 2 employees to 120 in less than two years.

Inspectra does inspection, sorting and reworking for manufacturers and has already won contracts from all the leading firms in Malta, with foreign ones now being targeted.

Inspectra is the brain child of engineers Alfred Camilleri and Joseph Caruana. Early in the year, Inspectra Ltd moved into new premises more than trebling the floor area that is had occupied at KBIC.

Ing. Camilleri was full of praise for KBIC, saying that it would have been almost impossible without them. He added

that *“with KBIC you do not need all that capital outlay to get started because there is a receptionist, telephones, internet and security. Thus you can concentrate on investing in what you need for production. The people at KBIC are also very supportive. They also had to cope with our very rapid expansion—within six months we had 30 employees and had to keep finding us more and more space.”*

Inspectra employees can also do their work either on site or off site. In some cases, faults can be rectified by Inspectra itself and it also offers re-packaging if necessary.

A clean room is planned for later this year where bacteria and particles in the air will be strictly controlled, enabling it to do more specialised work for the semi-conductor and pharmaceutical industry.

The human resource policy is also carefully thought out. They also introduced a flexitime concept and lured women back to the workplace.

“It was a ground-breaking idea” continued Ing. Camilleri. *“We have a core of about 16 full-timers who work regular fixed hours but otherwise flexitime rules. It requires a lot of planning but now the employees—100 of the 120 are women—tell us how many hours they want to work, subject to a minimum of four hours and a maximum of twelve, and also which hours.”*

Ing. Camilleri and his partner are now marketing the company overseas and have already secured a number of new clients who send goods for checking, which are then returned to base

Source: *The Times Business* - 4th January 2007

GROUNDBREAKING WORK BY MALTESE SCIENTISTS MAKING INTERNATIONAL HEADLINES

Groundbreaking work published end of February in the 'Proceedings of the Royal Society A' by an academic from the Faculty of Science of the University of Malta and his research team is making headlines in the international scientific press. So much so, that it is being reported as breaking news by New Scientist.com, the website of New Scientist, which is cited as the world's number one science and technology news service.

The team from the University of Malta led by Dr Joseph N. Grima and colleagues Pierre-Sandre Farrugia, Ruben Gatt and Victor Zammit, have developed a way of designing structures of any size that shrink when heated (negative thermal expansion).

Their work, funded by the Malta Council for Science and Technology and CHSMACOMB (an EU PF6 project), can be extremely useful in reducing the impact of thermal expansion on anything from bridges to microscopic systems.

The University of Malta team studied triangles with at least one side made from a different material to the others, connected by rotating joints. If the diverse materials change volume in response to temperature in a different way, the triangles may actually shrink in one direction when heated.

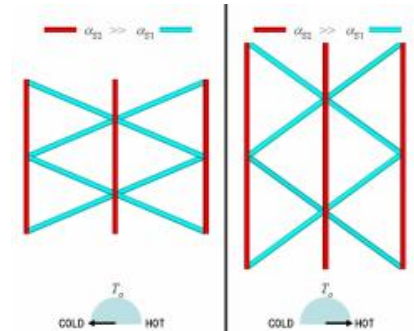
They derived equations which describe the behaviour of their triangle-framework system and these are essential to predict the

response to temperature of their structure, which can be constructed at any scale.

An animation showing how a part of the framework behaves as temperatures changes can be viewed on website <http://home.um.edu.mt/auxetic/nte.gif>

This is not the first time that academics from the Faculty of Science are reporting such groundbreaking news in the proceedings of the Royal Society. In fact, more than a century ago, Professor Sir Temi Zammit, the first Dean of the Faculty of Science has also published a note in the Proceedings of the Royal Society B.

Source: *The Sunday Times*
- 1st April 2007



<http://home.um.edu.mt/auxetic/nte.gif>

UNIBLUE FEATURED ON CNBC'S WORLD BUSINESS REVIEW

Uniblue Systems vice-president of product development and strategy Johan Malmberg, is to appear on CNBC's popular World Business Review programme in April. The show is broadcasted to a worldwide audience.

Mr Malmberg flew to Tampa, Florida specifically to record the show. "It was a great opportunity for a Maltese company to be show-cased on such a high profile TV show" Mr Malmberg said.

The Malta-based company is currently achieving high rates of growth internationally and has recently launched Registry Booster in retail outlets across the USA.

Uniblue systems Ltd is a provider of award-winning software products designed to deliver superior performance, protection and security to PC users in the home and business markets. Their products include Spy Eraser, Registry Booster, WinTasks, SpeedUpMyPC, System Tweaker and PowerSuite. Uniblue Labs provides its

acclaimed Process Library and Process Scanner services free to all PC users.

LocalCooling.com was launched end of 2006 – a free initiative for PC users everywhere to fight Global Warming from their desktop.

Recently the company also announced more expansion plans in terms of staff, office space and products.

www.uniblue.com

Source: *Business Today* -
21st March 2007

"It was a great opportunity for a Maltese company to be show-cased on such a high profile TV show."

GOVERNMENT 'SECOND MOST SUCCESSFUL' IN PROMOTING ICT



The World Economic Forum has ranked the government of Malta as the second most successful government in the world in promoting the use of Information and Communications Technologies (ICT), the Investment, Industry and IT Ministry said recently.

These results were recorded in The Global Information Technology Report 2006-2007 published by the World Economic Forum.

Malta is in the worldwide top 10 rankings for the strong priority the government gives to ICTs for the availability and efficiency of online services and for the per capita quantity of monthly broadband subscriptions, proving the readiness of the population to avail itself of the opportunities of high-end broadband internet.

These world rankings demonstrate Malta's place as a centre of excellence in ICT and explain why it was chosen

as the location for the first exportation of the Smart City concept, the Ministry said.

Minister Austin Gatt said *"The World Economic Forum is the ultimate testimonial in our sales portfolio on the world stage. This result will let us create more highly paid jobs for our young people right here in Malta."*

Source: *The Malta Independent* - 31st March 2007

BONDED SEALS FIRMS EXPANDS OPERATION

"This expansion reflects positively on the excellent skills of Maltese and Gozitan workers."

Hon. Lawrence Gonzi, Prime Minister of Malta recently inaugurated Pamargan (Malta) Ltd's new premises in Xewkija, Gozo. Dr Gonzi said that this expansion reflects positively on the excellent skills of Maltese and Gozitan workers who have not only demonstrated their ability to adapt and be flexible, but also that they are capable of trying new things and being innovative.

Pamargan (Malta) Ltd has been established in Malta since April 1992 and

manufactures bonded seals. Currently the company has 150 employees but it plans to increase this significantly in the future.

Gozo Minister Mrs Giovanna Debono said that Pamargan has become one of the main economic players and direct employers in the private sector.

Present for the inauguration was also Minister Gatt, responsible for Investment, Industry & IT, who referred to the Gozo

industrial policy paper launched recently. The aim of this policy is to focus on the economic regeneration of Gozo by first establishing a vision for the island and then identifying ways on how best to achieve this vision.

The document can be viewed on www.maltaenterprise.com

Source: *The Times* - 2nd April 2007



Enterprise in Malta is published by Malta Enterprise on a quarterly basis. It is a newsletter for business people and is dedicated to initiatives taken by enterprises in Malta such as their growth and successes achieved both on the local market as well as abroad. It also gives an overview of activities being undertaken by Malta Enterprise in investment, trade and enterprise development.

Furthermore, this newsletter is available on-line and can be downloaded free-of-charge from the Malta Enterprise website www.maltaenterprise.com. Additional complementary printed copies can be made available on request by sending an e-mail - indicating the required quantities - on info.marketing@maltaenterprise.com