



Calendar of Internationalisation Events

Malta Enterprise (ME) seeks to support local business to grow and develop through a multi-sectoral internationalisation programme. These efforts are being intensified to provide opportunities for Joint Ventures, Technology Transfer, Licensing and Franchising, Exports and Trading. The Internationalisation Unit within Malta Enterprise and the Enterprise Europe Network will assist through the organisation of business seminars, matchmaking and brokerage events, trade exhibitions, follow-ups and market research.

FinanceMalta is the public-private initiative set-up to promote Malta's International Financial Centre both domestically and abroad. Working with industry, a number of events have been identified as being of potential interest to firms who are actively seeking to attract foreign business to our shores.

The following Calendar of Events is being published in order for interested parties to plan their participation and prepare their contacts.

Month	Event	Country/ Cities	Dates 2010	Products/Sectors
September	IFAT-ENTSORGA Brokerage Event	Munich	15 Sep	Environmental Technologies
	Incoming Business Delegation from Sudan	Malta	15-17 Sep	Multi Sectorial
	Call Centre International Expo	Birmingham	21-22 Sep	Call Centres & Support Services
	HFM Week Event in London*	London	22 Sep	Financial Services
	Incoming Business Delegation from Switzerland	Malta	September	Multi Sectorial
	Incoming Business Delegation from New Zealand	Malta	September	Multi Sectorial
October	Asia-EU Business Forum*	Brussels	4 Oct	Financial Services
	Business Delegation to Sicily	Palermo & Catania	11-15 Oct	Multi Sectorial
	SIAL Food International Fair	Paris	17-21 Oct	Food & Beverages
	EU - China Business and Technology Cooperation International Fair	Sichuan - China	17-21 Oct	IT, New Energy, Biopharmaceuticals and Emerging Industries
	Incoming Business Delegation from Syria	Malta	October	Multi Sectorial

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November	FP7/CIP/Eureka International R&D & Product Commercialisation Brokerage Event	Malta	3-4 Nov	ICT, Energy, Environment Biotechnology, Media, Health
	Ecomondo Brokerage Event	Rimini	4-5 Nov	Enviro-Technologies
	Incoming Business Delegation from Japan	Malta	8-12 Nov	Multi Sectorial
	Contech Brokerage Event	Israel	9-10 Nov	ICT & Media
	Medica Brokerage Event	Dusseldorf - Germany	18- 19 Nov	Medical Technologies
	Business Delegation to the UK & Ireland	London & Dublin	21-27 Nov	Multi Sectorial
	Sustainable Construction B2B Matchmaking Event	Vasteras - Sweden	23-24 Nov	HVAC, Building Materials, Energy Efficiency, Building Automation, Waste Management & Recycling
	ICAEW Bespoke Event*	London	25 Nov	Financial Services
December	MEBA- Middle East Business Aviation International Fair	Dubai	7-9 Dec	Aviation Industry & Related Services

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Notes related to ME Events

- The Business Delegations/Brokerage Events refer to events organised by ME whereby companies will form part of a delegation to a targeted market/s where one-to-one meetings will be held
- The Trade Exhibitions are usually fairs where Maltese companies have their own stands under the 'umbrella' of ME
- Incoming Business Delegations: the support offered by Malta Enterprise will include the organisation of a business forum on the respective country, as well as the setting up of one-to-one meetings to enable business cooperation between Malta and the incoming business delegation.
- This list does not include those fairs where Maltese companies take part on their own initiative; though they still may obtain funding under the current ME schemes
- The proposed programme by ME is supported by HSBC Bank plc
- The programme of events and dates may be subject to change and is demand led. Other events may also be included.

*For events organised/attended by FinanceMalta, kindly call on 21 224 525
For events organised by Malta Enterprise, kindly call the Internationalisation Unit on 2542 0000 or 2542 3437*